

## MEMBER AGENCY

### STRATEGIC TRANSITION PLANNING SERIES

#### Small Group Exercise #3

I consider the current status of my Board is:

1. Everyone is committed to and effective in fundraising
  - ❖ Then what are you doing here?
2. A core group are strong fundraisers in most phases, but most members are inconsistent
  - ❖ Same few are both on the F/R Committee and leading the Board
3. All are involved in aspects of fundraising, but none are “all in”
  - ❖ Engaged in some part(s) but completely absent in others
4. Most/all are donors and support special events but that’s it
  - ❖ Little interest in the F/R Committee, being an ambassador, opening doors, etc.
5. Most/all do not want to be involved in fundraising
  - ❖ Blow it up
6. Other
  - ❖ \_\_\_\_\_
  - \_\_\_\_\_

If you do not consider your agency to be in the #1 category:

- Are you satisfied with where you are?
- What are the 3 main barriers in getting to the first category?
  - 1.
  - 2.
  - 3.
- What are 3 things you think you should do to get yourself there?
  - 1.
  - 2.
  - 3.